

GET.invest

*Introduction to the
Pacific Region*

November 2018



GET.invest in a nutshell

- GET.invest is a European **Project Preparation Facility** with the purpose of mobilising investment in decentralised renewable energy in partner countries
- Building upon the experience of *Africa-EU Renewable Energy Cooperation Programme* (RECP – EUEI PDF)
- Working towards a pipeline of **ElectriFI** and other clean energy / access to energy (blended) financiers

GET.invest is co-funded by



How does GET.invest deliver?

- **Private sector mobilisation**
 - partnerships and new investment
 - *Market Information*
 - *Business-to-Business Meetings*

- **Pipeline development**
 - get existing projects ready for financing
 - *Expert advisory and coaching*
 - *improved business propositions*



GET.invest thematic scope

On-Grid Electricity

IPP (large)



IPP (small)



Commercial & Industrial E.



Off-Grid Electricity

Mini-Grids



Solar Home / Inst. Systems



Solar Lighting / Lanterns



Non-Electricity

Household Cooking Energy



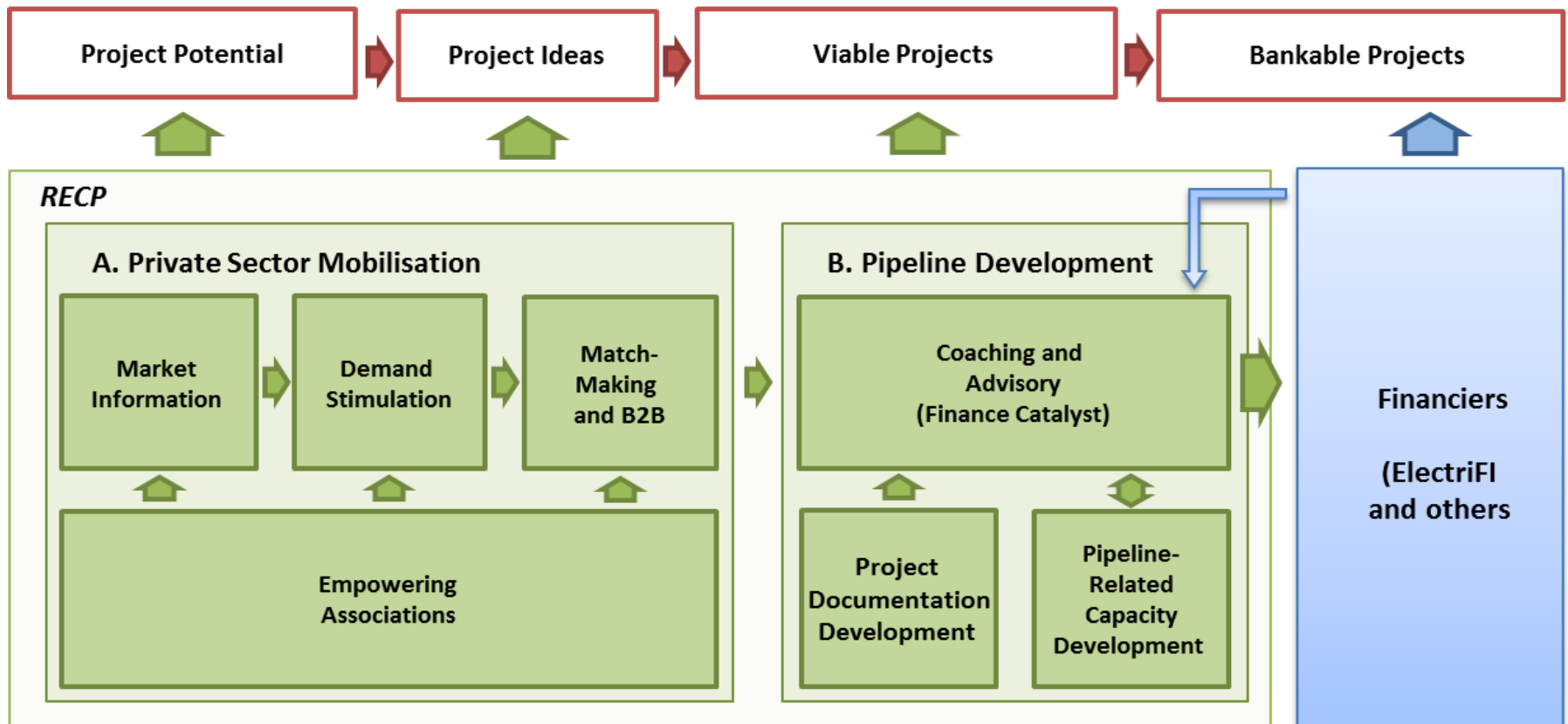
Commercial Thermal Energy



Liquid biofuels



GET.invest functional scope



GET.invest: only effective with Partners

“Upstream” Partners	<i>.. we deliver and work through</i> Industry associations or equivalent. Triple effect of delivering, ensuring “state of the art”, and building market structures; financing agreements.
Cooperation Partners	<i>.. we cooperate and work with</i> Other development partners and –initiatives with a similar mandate and shared interests. Triple effect of coordination, efficiency and improved effectiveness; no contracts, professional collaboration.
“Downstream” Partners	<i>.. we work towards</i> Financing instruments and institutions, mostly development finance and subsidiaries. Key role as “goal posts”; no contracts.

Activity Highlight 1 – Events

- Events Delivery:
 - Information
 - Mobilisation
 - Stimulating B2B cooperation
- Organised through “upstream partners” (Associations) + B2B / Match-Making service provider
- Ideally attached to other events for efficiency



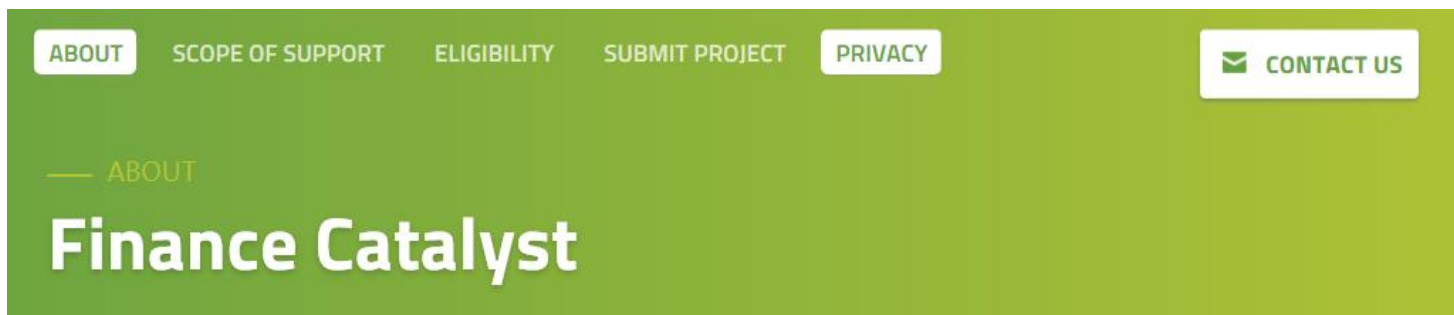
EUROPEAN
BIOENERGY
FUTURE

2016 AEBIOM CONFERENCE
NOVEMBER 16 & 17, Brussels



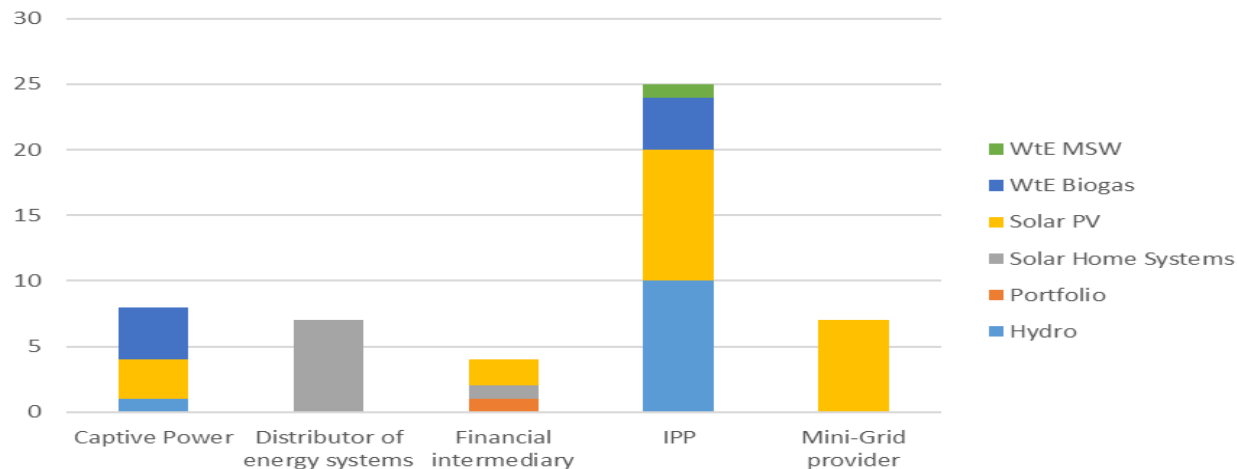
Activity Highlight 2 – Finance Catalyst

- Advisory support to project and business developers on project development, structuring and access to finance
- “**honest broker**” role towards developers
- Cooperation (“two-way-street”) with financing instruments: “feeding into” as well as “upstream referral”
- Standardized and fair access procedure [online](#)
- Time “budget” of up to 100 hours per project (deviations possible)



Activity Highlight 2 – Finance Catalyst

- Since 2016, Finance Catalyst has received 330+ applications
Currently 51 projects receiving assistance



- 17 projects accepted for financier intake (with the Finance Catalyst directly involved)

Outlook for Pacific

- Explore opportunities building on pipeline of projects and businesses identified in *EU TAF SE4ALL* study (2017)
- Identify appropriate implementation partners (National RE Associations, Regional Institutions, etc.)
- Organise investment – oriented event in early 2019
 - Publishing latest market opportunities
 - Project / Developers / Businesses Presentation
 - Investors Presentation
 - B2B Matchmaking
- Working towards a bankable pipeline of projects with Finance Catalyst window for Pacific

GET.invest

Thank you

Questions? jan.cloin@giz.de

